



System Five Add-on



OPPORTUNITY TRACKING



windwardsoftware.com/add-ons

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Why Add Opportunity Tracking?

System Five's Opportunity Tracking Add-On is a perfect solution for sales managers looking to keep track of each rep's pipeline. Opportunity Tracking provides valuable reporting data, assists in reminding sales reps of opportunities as they progress through your sales process, and helps them to prioritize their time on the deals that are most likely to close.

Lead Evaluation



Score leads and follow-up based on criteria that make the most sense to your business.

Pipeline Stages



Move deals through the pipeline according to the milestones in your sales process.

Opportunity Follow-up



Become more deliberate about coaching reps & know when to step in to loosen up stalled deals.